Bringing Complexity into Service Design Research Systemic perspectives in Design for Services Daniela Sangiorgi _ ImaginationLancaster, Lancaster University SYSTEMIC DESIGN SYMPOSIUM _ Oslo 2014



About me ...



1998 - 2007 SDI Agency _ INDACO Department,

Politecnico di Milano, Italy

2000 - 2004 PhD on Service Design, INDACO

Department, Politecnico di Milano, Italy

2003 Mads Clausen Institute, University of

Southern Denmark, DK

2007 ImaginationLancaster, Lancaster

University, UK







Innovation through Improved Service & Design











an open and exploratory research lab that

>> investigates emerging issues, technologies and practices

>> combines traditional science and social science methods with the practice-based methods arising from the arts

Lancaster University

We conduct applied and theoretical research into people, products, places and their interactions.

witter



Big Data Art

How do you visulaise 2.5 billion calls and text messages exchanged between 5 million users?

Recently Updated



Data Arts



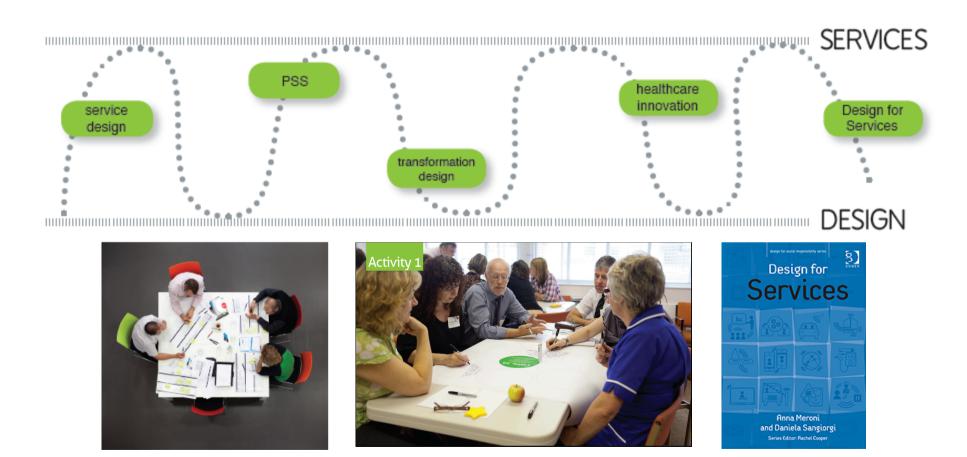
ServDes 2014

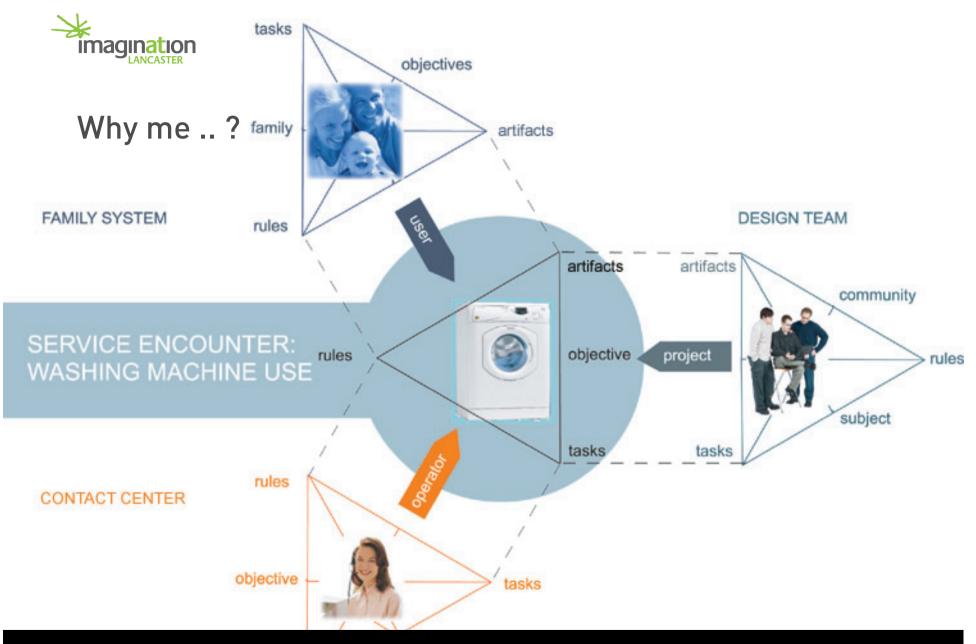


London Creative and Digital Fusion



About me ...



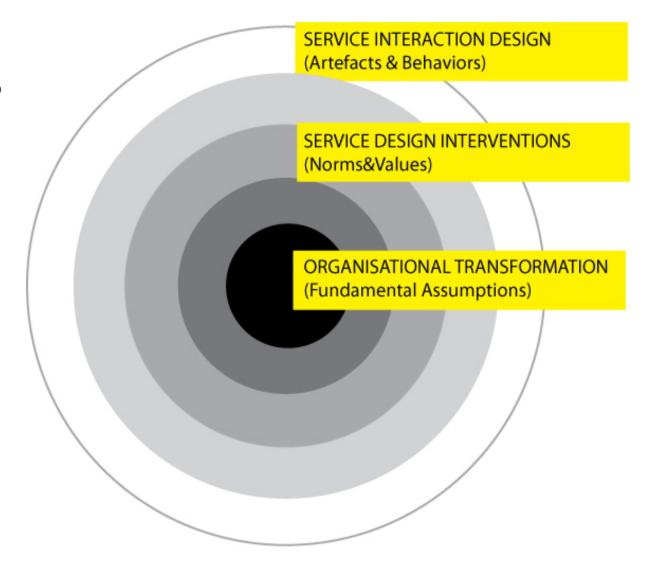


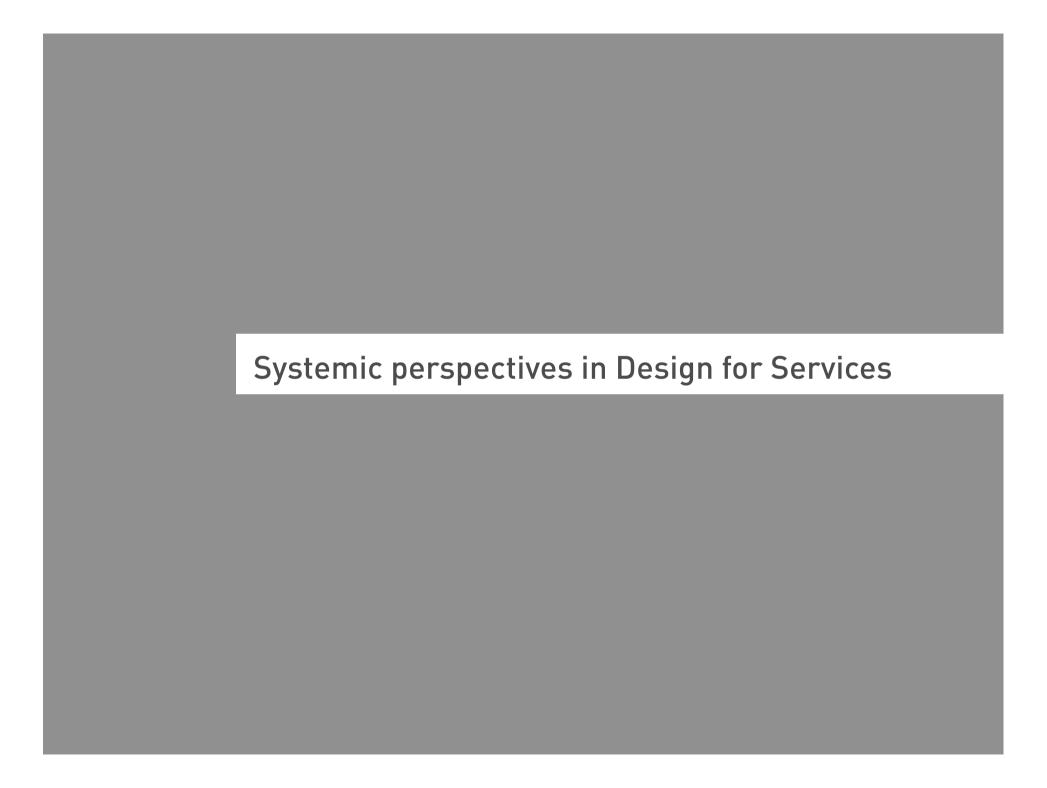
SYSTEMIC DESIGN SYMPOSIUM _ Oslo 2014

[Maffei & Sangiorgi, 2006]



Why me ..?





(Service) Design evolution

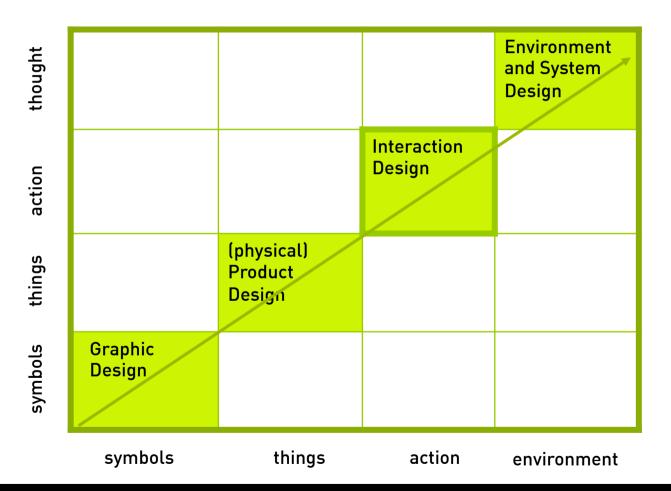
Systemic Considerations in Service Design

- Scaling
- Participation
- Transformation

Conclusions



Models of design evolution



Interaction Design:

"focusing on how
human beings relate
to other human
beings through the
mediating influence
of products"



Models of design evolution

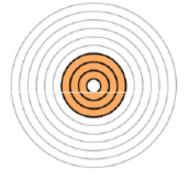


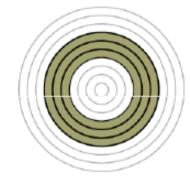


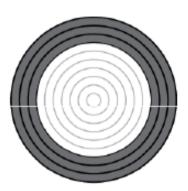












- Communication Challenges
- Product Challenges
- · Service Challenges
- Experience Challenges
- · Systems Challenges
- · Organization Challenges
- · Industry Challenges

- · Country Challenges
- · Society Challenges
- · Planet Challenges



Models of design evolution

Table 1. Four Generations of Design Methods

| Generation | First | Second | Third | Fourth |
|---------------------|--|---|--|--|
| Orientation | Rational 1960's | Pragmatic 1970's | Phenomenological 1980's | Generative 2000's |
| Methods | Movement from craft to standardized methods | Instrumentality, Methods customized to context | Design research and stakeholder methods Design cognition | Generative, empathic & transdisciplinar y |
| Authors & trends | Simon, Fuller Design Science Planning | Rittel, Jones Wicked problems Evolution | Archer, Norman User-centered Design Participatory Design | Dubberly, Sanders Generative Design Service Design |
| Systems influences | Sciences Systems engineering | Natural systems Hard systems | System dynamics Social systems Soft systems | Complexity |



Service Design origins

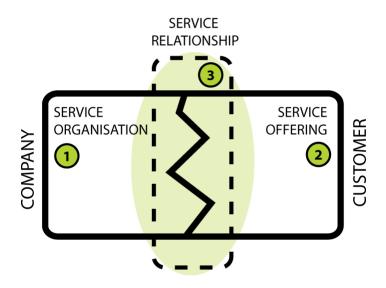
Two first contributions:

SERVICE AS A PRODUCT: service as an object of design → focus on the design process/design management (Mager, 1997: Hollins, 1991)

SERVICE AS A COMPLEX INTERFACE: from a concept of services as complex organisations to the one of complex interfaces to the user → focus on the specificity of design intervention (Pacenti, 1998)



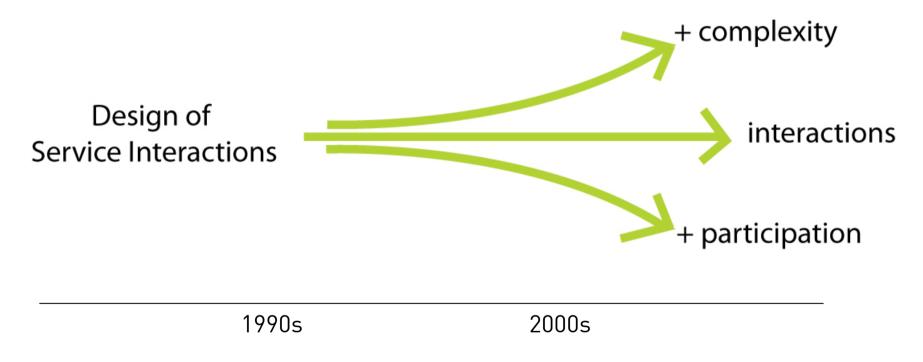
Interaction paradigm



'set of concepts, values and tools that derive from the interpretation of services and of Service Design, starting from the area and the moments of interaction between the user and the supply system' (Sangiorgi, 2004).



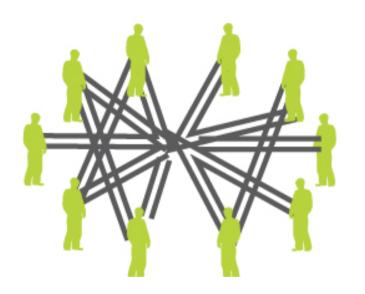
Emerging practices



Changing of practices because of the growing of complexity and collaborative nature of service projects and society demands.



Emerging practices

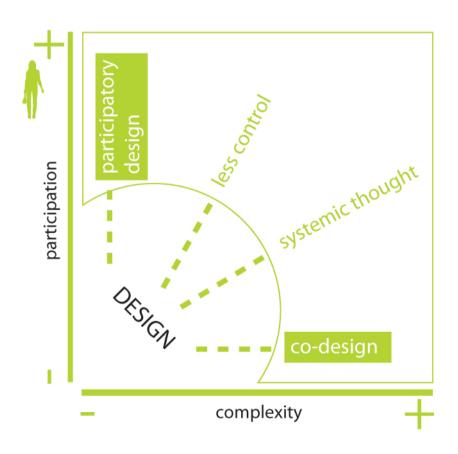


Change in the context and nature of the service interactions :

- from one-to-one to many-to-many interactions;
- from sequential to open-ended interactions;
- from within to amongst organisations.



Emerging practices



Service Design is

- 'scaling up' (complex systems)
- 'reaching out' (working with different disciplines and professions)
- 'deepening in' (working within service organisations and user communities)

IMAGINING FUTURE DIRECTIONS FOR SERVICE SYSTEMS



Design for Services Map

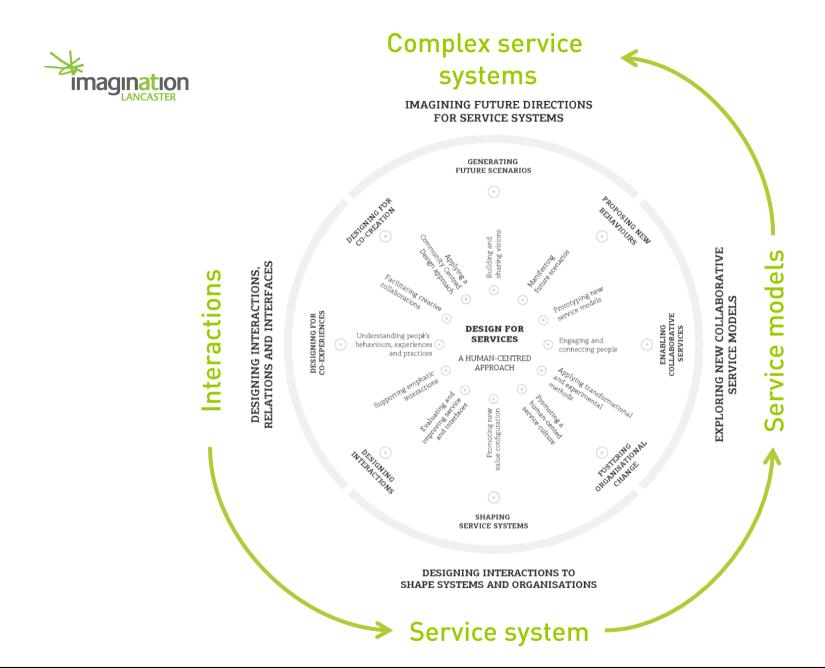
DESIGNING INTERACTIONS, RELATIONS AND INTERFACES



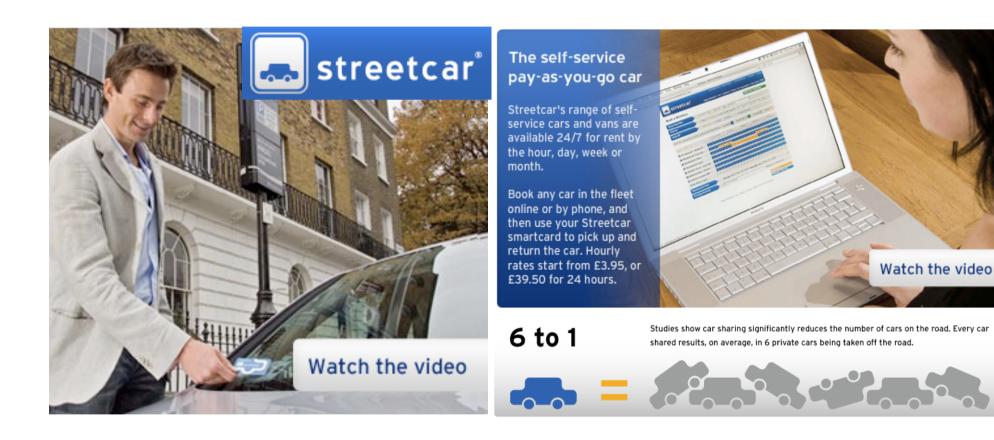
DESIGNING INTERACTIONS TO SHAPE SYSTEMS AND ORGANISATIONS

EXPLORING NEW COLLABORATIVE

SERVICE MODELS

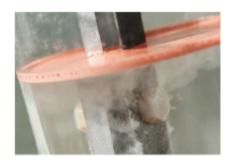


Service Interactions Design



Product-service system











| Product #1 R&D phase 0.5 litre min ⁻¹ capacity | Product #2 Plate & frame reactor 41 litre min ⁻¹ capacity | Product #3 Tube reactor 250 litre min ⁻¹ capacity | Product #4 (+ Service) Deployment treatment unit 667 litre min ⁻¹ capacity |
|---|--|--|---|
| 2000 | 2005 | 2009 | 2011 |

New Service Models

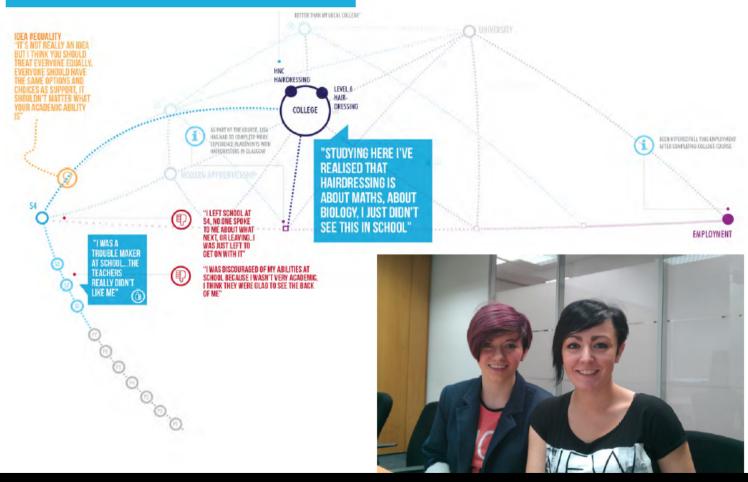




Complex Service Systems / Policy

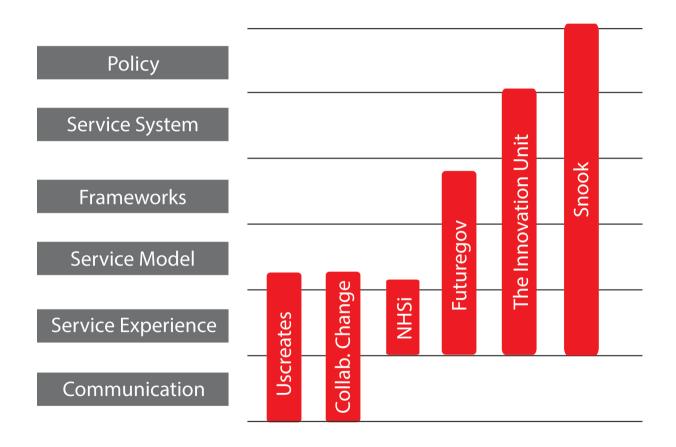
DESIGN FOR GOVERNMENT

POST-16 EDUCATION IMPROVING THE LEARNER JOURNEY





Different levels and modes of practices



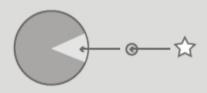


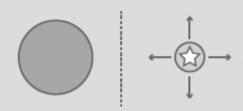
Different models of practices











Embedded designer

Full time strategic-level employee responsible for developing organisational design capacity, as well as for specific service redesign programmes. e.g. Cornwall Council, Capita, Helsinki Design Lab Exchange project, Scottish Government.

Internal agency

A service design unit (normally multi-disciplinary) works with other parts of the organisation on a project-by-project basis.
e.g. Social Innovation Lab Kent, MindLab, Behavioural Insights Team.

External agency

Consultancy from an independent design practice on a project-by-project basis. e.g. Ideo, Snook, Uscreates, ThinkPublic, LiveWork, Engine, STBY — and many others.

Brokered intervention

Organisations such as the Design Council, or Nesta, in order to address a perceived market failure, broker design work for a public sector body, thereby introducing new expertise in a de-risked way, and supporting design businesses through procurement. e.g. Patchwork, Creative Councils, Design Council Challenges and public service leadership projects.

Design-led startup service

Design-led teams move outside of the traditional public service institutions to start services that meet a specific public need independently.
e.g. Participle, Good Gym, Care4Care.

Design evolution

Systemic perspectives in Design for Services

- Scaling
- Participation
- Transformation

Conclusions



Systems metaphors and approaches

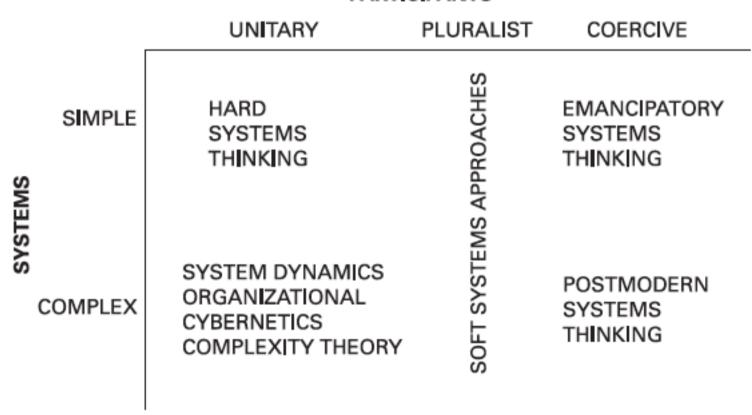
PARTICIPANTS

| | | UNITARY | PLURAL I ST | COERCIVE |
|---------|--------|-----------------|--------------------|--------------------------|
| EMS | SIMPLE | Simple–Unitary | Simple–Pluralist | Simp l e–Coercive |
| SYSTEMS | | Complex-Unitary | Complex–Pluralist | Complex–Coercive |



Systems metaphors and approaches

PARTICIPANTS





Systems models and approaches

functionalist interpretative emancipatory

postmodern

Efficiency, adaptation and survival

Complete understanding of the system and its parts

Control of operations **Effectiveness** and stakeholder commitment

Collaborative interpretation of systems

Plan systemic improvements; idealised design Empowerment and emancipation of oppressed individuals

Open and democratic debates

Radical transformation Exception and **Emotion**

Surface different view points and support diversity

Challenge and break down



Drivers for complexity

SCALE

PARTICIPATION

TRANSFORMATION



Systemic perspectives

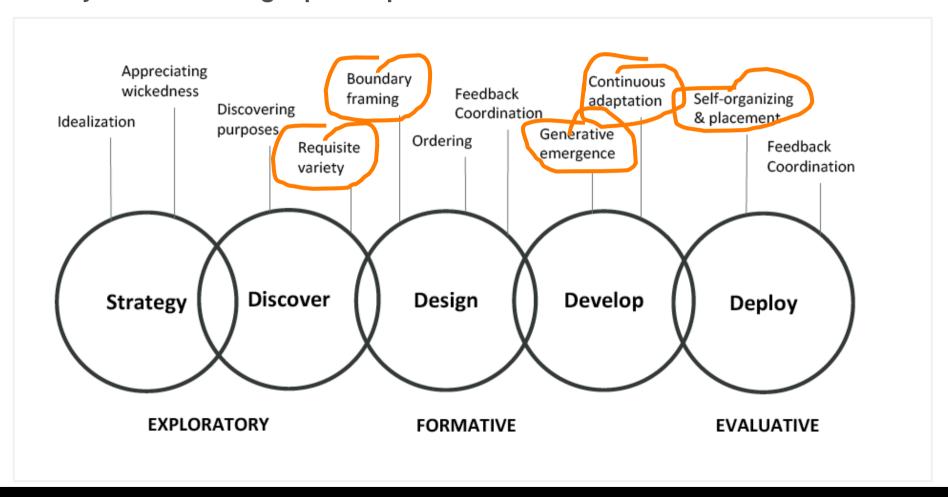
| SCALE | BLUEPRINT | SERVICE ECOLOGY |
|-------|-----------|-----------------|

| PARTICIPATION CO-DESIGN | CO-CREATION |
|-------------------------|-------------|
|-------------------------|-------------|

TRANSFORMATION EMBEDDING DESIGN INFRASTRUCTURING



Systemic design principles



Design evolution

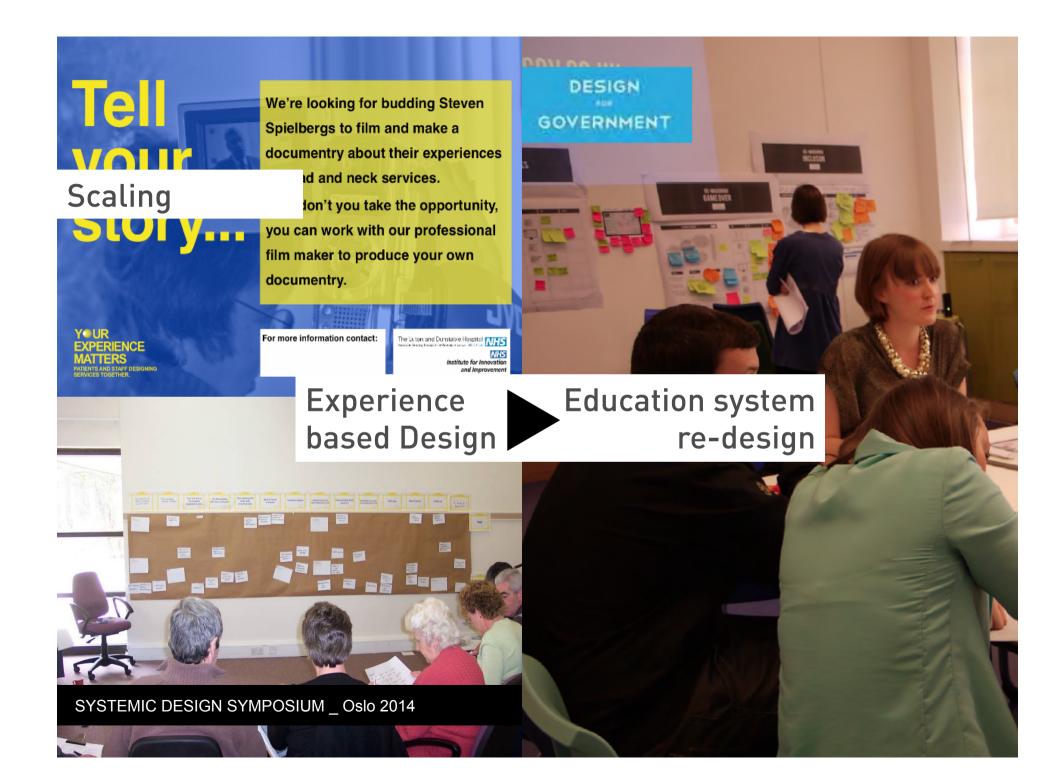
Service Design evolution

- Scaling

- Participation

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Conclusions





Service Systems

Service supply system: "coherent and systematic organisation of the all physical and human elements of the client-company interface, that are necessary for the building of the service performance whose commercial and quality levels have been already defined" [Eigliere Langeard, 1987]

SERVICE BLUEPRINT

Complex service systems are configurations of people, technologies, and other resources that interact with other service systems to co-create value (Maglio et al. 2009).

SERVICE ECOLOGY

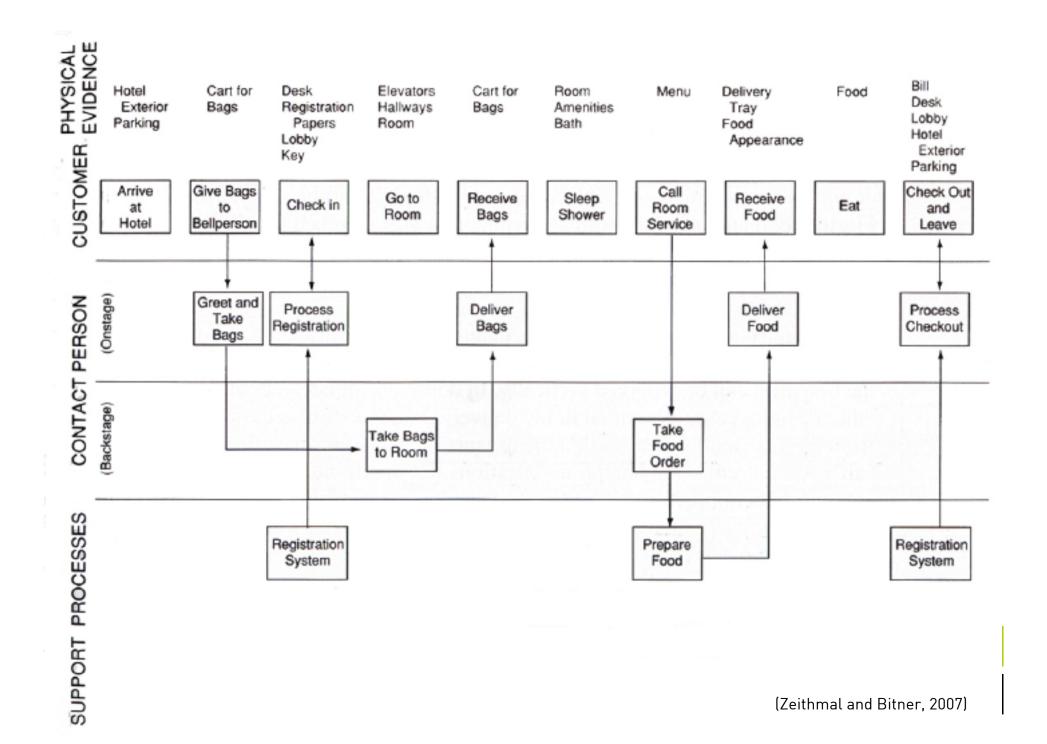


Blueprint

A service blueprint is a picture or map that accurately portrays the service system so that the different people involved in providing it can understand and deal with it objectively regardless of their roles or their individual points of view.

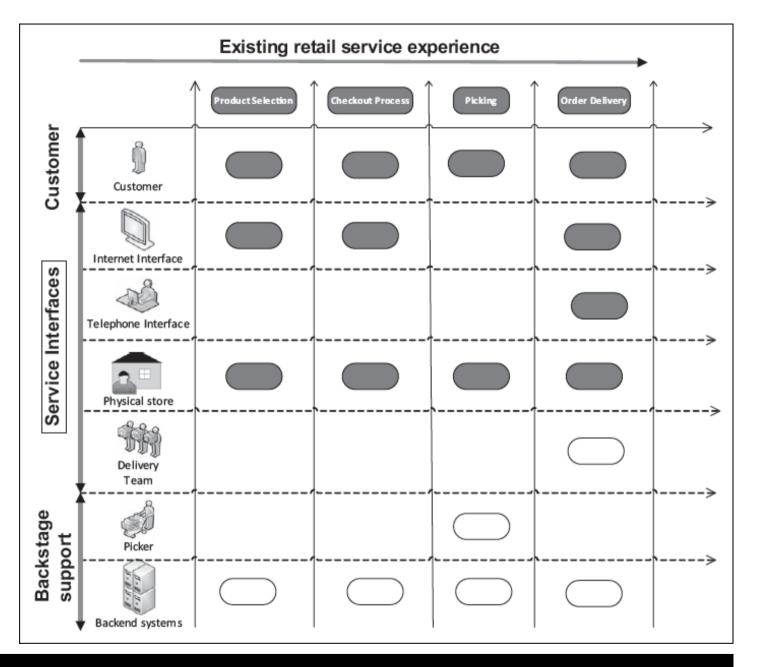
It visually displays the service by simultaneously depicting the process of service delivery, the point of customer contact, the roles of customer contact, the roles of customers and employees and the visible elements of the service.

(Zeithmal and Bitner, 2007)





Service blueprint

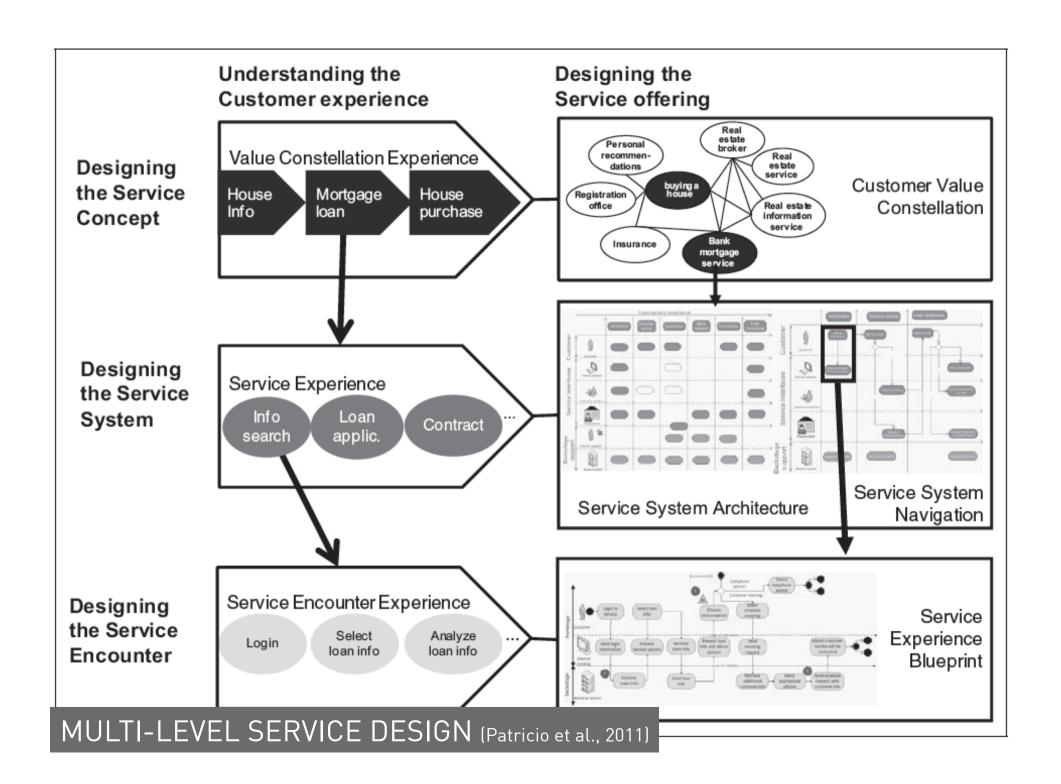


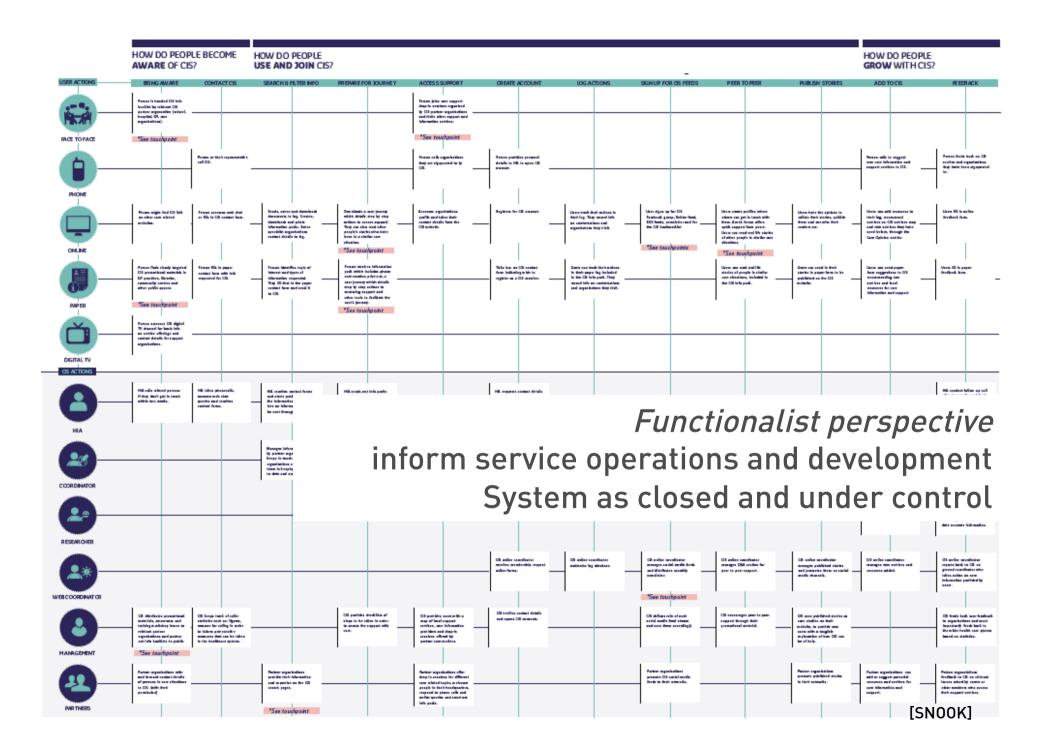


Interdependence & interactions

"A system is a complex whole the functioning of which depends on its parts and the interactions between those parts" (Jackson, 2010: 3)

"Models are explicit, simplifying interpretations of aspects of reality relevant to the purpose at hand. They seek to capture the most important variables and interactions giving rise to system behaviour. They are used to experiment on as surrogates for the real-world system." (Jackson, 2010: 55)







Service ecology

A service ecology is a system of actors and the relationships between them that form a service. The service ecology takes a systemic view of the service and the context it will operate in.

Service ecologies include all actors affected by a service, not only those directly involved in production or use.

Ultimately, sustainable service ecologies depend on a balance where the actors involved exchange value in ways that is mutually beneficial over time.

Source: Livework Studio Ltd



Service ecology - system

Like a biological ecology, a service ecology is marked by strong interrelationships and dependencies among its different parts.

In an intensive care unit, for example, the jobs of nurses and doctors can be seen to fit together in complementary ways, and the nature of their work is both extended by and dependent on the technologies they use in patient care

Change in an ecology is systemic. When one element is changed, effects can be felt throughout the whole system.

(Nardi, 2000)

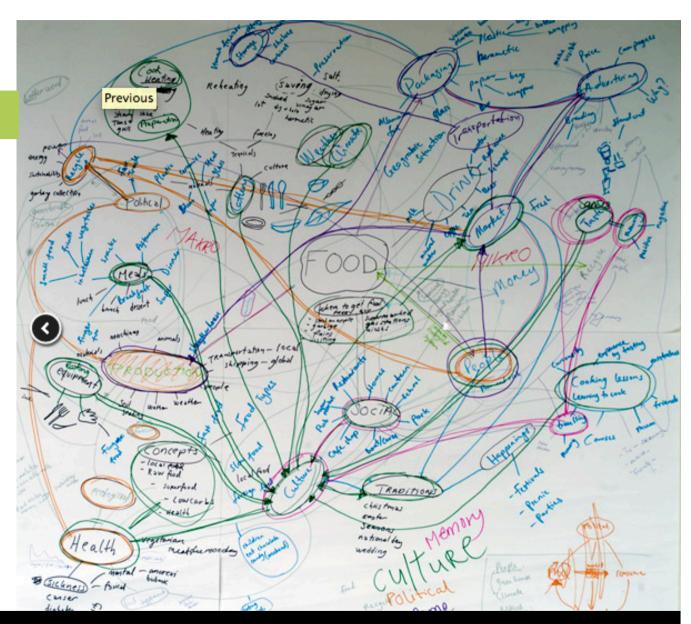






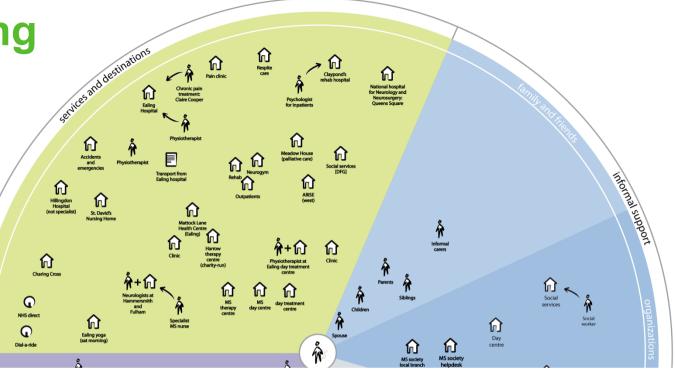
Gigamaps

"The GIGA maps are used for drawing the boundaries and framing of the system and for generative processes." (Sevaldson, 2013: 6)



Understanding the needs of people living with Multiple Sclerosis

(NHS Institute)



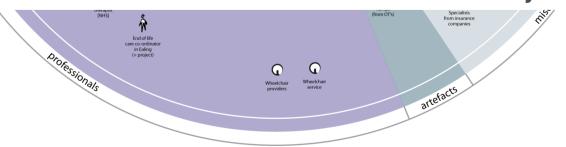
Interpretative perspective

If used within collaborative processes

Open system
close interrelationships between its

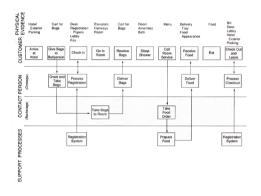
subsystems







Service Blueprint



Efficiency

Complete understanding of the system and its parts

Control of operations



Service ecology



Worldviews

Collaborative and emergent interpretation of systems

Effective (re)use of what is there

Design evolution

Service Design evolution

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Conclusions



Customer participation

Low. Customer presence required during service delivery

Moderate: Customer inputs required for service creation

Client inputs customize a

High: Customer co-creates the service product

Service is provided regardless of any individual purchase

Products are standardized

standard service Provision of service requires customer purchase Active client participation guides the customized service Service cannot be created apart from the customer's purchase active participation

Payment may be the only required customer input

Customer inputs (information, materials) are necessary for an adequate outcome, but the service firm provides the service Customer inputs are mandatory and co-create the outcome

Examples.

End consumer Airline travel

Motel stay

Fast-food restaurant

Hair cut

Annual physical exam Full service restaurant Marriage counselling Personal training

Weight-reduction programme

Business-to-business

customer

Uniform cleaning service

Pest control Interior greenery

maintenance service

Agency-created advertising

campaign Payroll service Independent freight transportation

transportation

Management consulting

Executive management seminar

Install wide area network

(WAN)

(Bitner et al., 2007)

Source: Adapted from Hubbert (1995)



Customer as 'partial employee'

Customers can influence both the quality and quantity of production

- → Reduce direct contact between customers and service supply system to optimise productivity (service automisation)
- → Consider customers as partial employee and maximise through design and training their contribution (service co-production)

(Bitner et al., 2007)



Service co-design

Setting up user involvement where users and frontline personnel are provided with generative tools and techniques to innovate services (Holmlid, 2009)

- Knowledge sharing (Users/staff as resourceful)
- Engagement & sustained participation
- Legitimacy of participation (they have a permission to change things (Miller & Hamilton, 2008)





Techniques and modes to engage & co-design

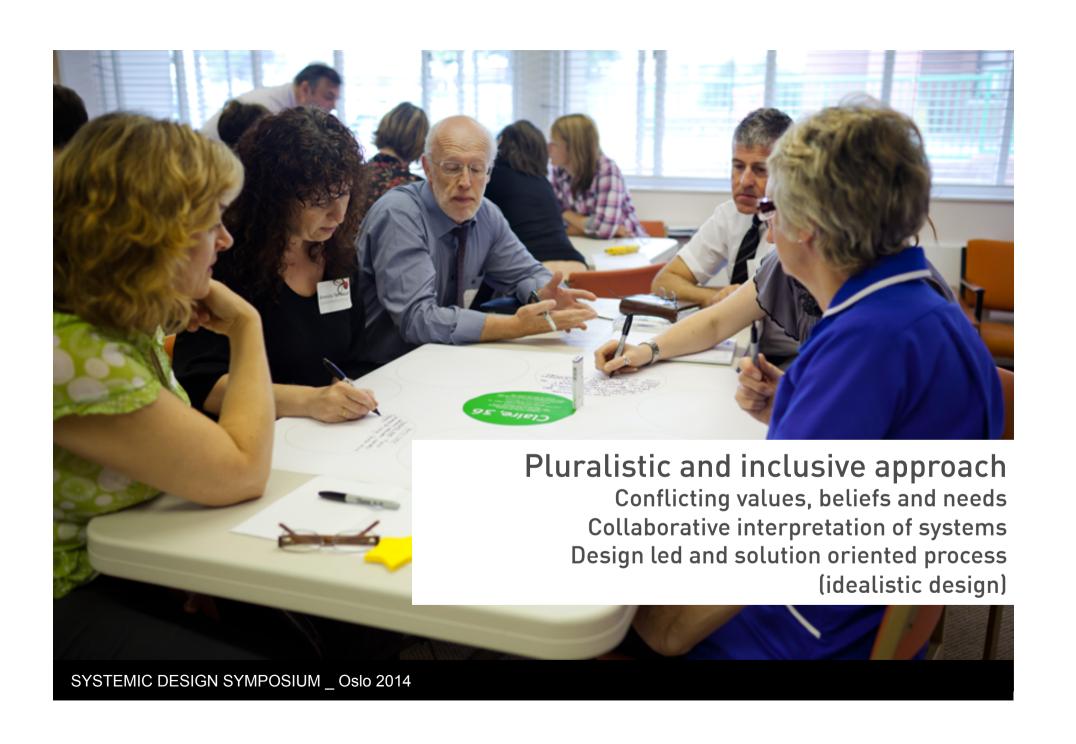




Requisite Variety: Who should participate?

SOCIAL SYSTEM VARIETY → optimal selection of stakeholders: "requisite variety amongst stakeholders for a shared problematic situation must account for social system variety"

"Social variety considers all distinctions that could make a difference in outcomes and action in the world (values, positions and stands, affiliations, perspectives, level of power, vulnerability, etc.)"





Service Co-production

Co-production as a new way of thinking about public services has the potential to deliver a major shift in the health, education, policing and other services are provided:

Co-production means delivering public services in an equal and reciprocal relationship between professionals, people using services, their families and their neighbours. Where activities are co-produced in this way, both services and neighbourhoods become far more effective agents of change.

(Boyle and Harris, 2009)



Service Co-production

| oduction | Responsibility for design of services | | |
|--|---|--|---|
| | Professionals as sole service planner | Professionals and service users/ community as co-planners | No professional input into service planning |
| Professionals as sole service deliverers | Traditional professional service provision | Professional service provision but users/communities involved in planning and design | Professionals as sole service deliverers |
| Professionals and users/communities as co-deliverers | User co-delivery of professionally designed services | Full co-production | User/community delivery of services with little formal/ professional |
| Users/communities as sole deliverers | User/community delivery of professionally planned services | User/community delivery of co-planned or co-designed services | Self-organised community provision |

(Boyle and Harris, 2009)

Responsibility for delivery of

services



Participation as Empowerment & Emancipation

When participation is pushed to its extremes it meets other agendas generally named as community or citizens 'empowerment': participation here becomes a mean and an end in itself (White, 1996).

Community Action research: participation is part of an awakening self-reflective process that questions existing power and societal structures and aims at change as an often conflicting bottom up movement (Ozanne & Saatcioglu, 2008).







Critical Systems Heuristics

Critical Systems Heuristics (Ulrich, 1983, 1998)

- Allow questions to be asked about who benefit from particular system designs;
- Seek to ensure the full participation of those who are affected by systems designs who might not otherwise be involved:
- Make **Boundary Judgments** transparent: assumptions about what is inside the system of concern and what belongs to its environment.



Service Design & Emancipation

Limited critical reflection on power dynamics & boundary making:

- Service Design may be hampered by inattention to issues of power and politics (Collins & Cook, 2014)
- "without critical understanding of the different types and facets of power operating within a specific setting [...] the discourses of service user empowerment and democratization of service provision risk being deployed simplistically obfuscating more subtle forms of oppression and social exclusion" (Donetto et al., forthcoming)





Co-design



Effectiveness (best solution) & stakeholder commitment

Design leading

Focus on inclusivity and designing



Co-creation



Empowerment and emancipation: Give voice & Build Capability

Design Facilitation ('design oneself out')

Focus on learning and transformation

Design evolution

Service Design evolution

- Scaling
- Participation
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Conclusions



Transformation Design

'because organisations now operate in an environment of constant change, the challenge is not how to design a response to a current issue, but how to design a means of continually responding, adapting and innovating. Transformation design seeks to leave behind not only the shape of a new solution, but the tools, skills and organisational capacity for ongoing change' (Burns, 2006: 21).



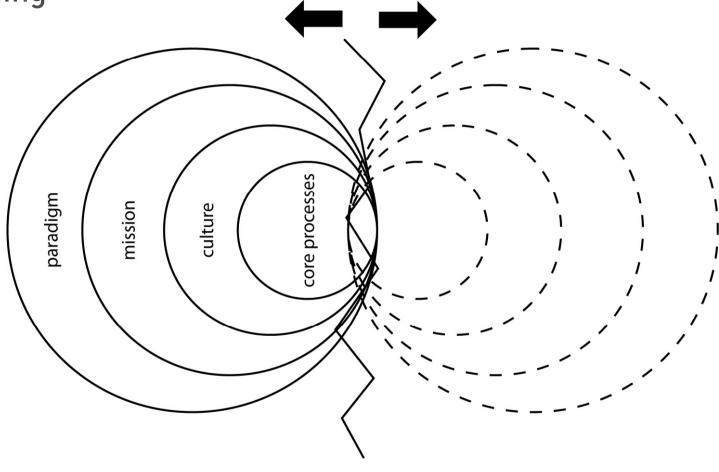
organisation

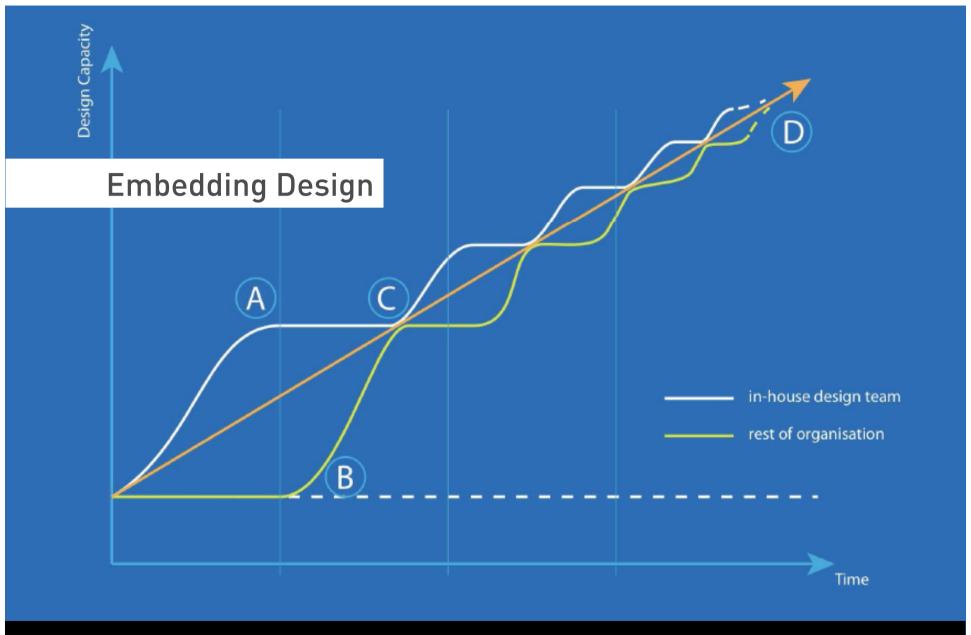
users/communities

organisational change

social change

Understanding Change









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Q

Search







Embedding Design

DEIGRIAL VIEWPOINT ARTICLE

to Healthcare Improvement

the concepts, methods and practions of experience-based design





Design legacies

Organizations are full of design legacies, however flawed and poorly suited. If service designers want to effect real change in real organizations, they have to be able to articulate these organizational design practices.

(Junginger, 2014)



Expansions based design: from redesigning the system around the postent to do designing services with the postent to the blant to do designing services with the postent to the blant to th

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© NHS Institute for Innovation and Improvement 2009



Formative Context

Formative Context is

'the set of institutional arrangements and cognitive imageries that inform the actors' practical and reasoning routines [...] a major obstacle to effective experimentation and adoption, and more generally to flexibility and innovation, is limited learning, that is, the limited capability to reflect upon and reframe the institutional and cognitive grounds that support the habitual "ways of doing things" (Ciborra and Lanzara, 1994).



Social Innovation Lab for Kent



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Welcome to SILK's blog



INTERPRETATIVE

Increase viability and sustainability
Open and purposeful systems in constant
transformation

Inform a mind shift in managers

SILK METHOD DEC





SYSTEMIC DESIGN SYMPOSIUM _ Oslo 2014



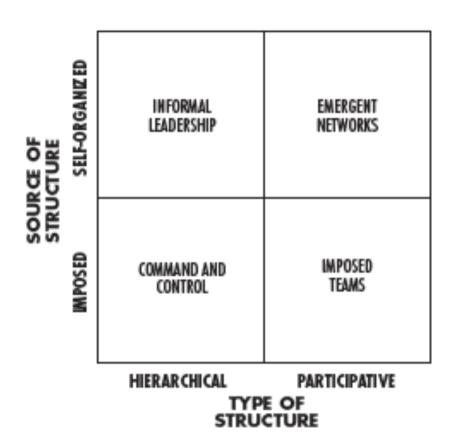
Indeterminate nature of services

'the fundamental inability of design to completely plan and regulate services, while instead considering its capacity to potentially create the right conditions for certain forms of interactions and relationships to happen' (Meroni & Sangiorgi, 2011: 10)

Design an 'action platform': 'a system that makes a multiplicity of interactions possible' (Manzini, 2011: 3)



Generative emergence



"arising of novel and coherent structures, patterns, and properties during the process of self-organization in complex systems" (Goldstein, 1999: 49)



Generative emergence

"complexity theory is exploring how the structure and properties seen in emergence partly result from the serendipity-like amplification of random events in complex systems. The chance or "noisy" event can be utilized by the organization to explore or test different system configurations and, therefore, may represent an evolutionary response of the social system to changes in the environment" (Goldstein, 1999: 68)



'Design in Use'



"Rather than focusing on involving users in the design process, focus shifts toward seeing every use situation as a potential design situation [...] So there is design during a project, but there is also design in use. There is design (in use) after design (in the design project)" (Bjögvinsson et al., 2012: 106)



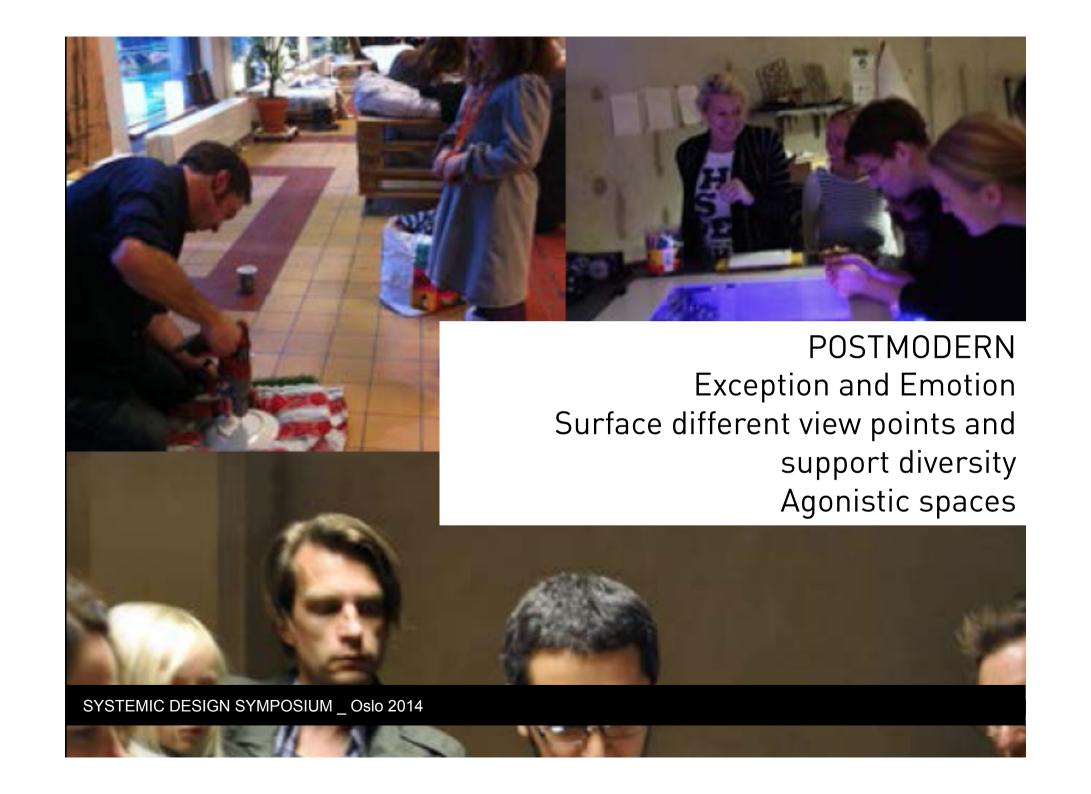
'Infrastructuring'

"The really demanding challenge is to design where no such consensus seems to be within view, where no social community exists. Such political communities are characterized by heterogeneity and difference with no shared object of design. They are in need of platforms or infrastructures, "agonistic" public spaces— not necessarily to solve conflict, but to constructively deal with disagreements." (Bjögvinsson et al., 2012: 116)



Postmodern system thinking

"Postmodernists emphasize, instead, that we have to learn to live with the incommensurable, accepting multiple interpretations of the world and being tolerant of difference. Indeed, they want to ensure diversity and encourage creativity by reclaiming conflict and bringing marginalized voices forward to be heard." (Jackson, 2003)



Design evolution

Service Design evolution

- Scaling
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- Transformation

Conclusions



Systemic perspectives

| BLUEPRINT | SERVICE ECOLOGY |
|---|--|
| Planning processes and interdependence | Mapping resources and relationships |
| CO-DESIGN | CO-CREATION |
| Design Tools and Methods for engagement | Building capabilities & empowerment |
| EMBEDDING DESIGN | INFRASTRUCTURING |
| Transforming mind sets and practices | Creating platforms for emergence & dialogue |
| | Planning processes and interdependence CO-DESIGN Design Tools and Methods for engagement EMBEDDING DESIGN Transforming mind sets |

BLUEPRINT

Planning processes and interdependence

INTERDEPENDENCE

CO-DESIGN

Design Tools and Methods for engagement

SOCIAL SYSTEM VARIETY

EMBEDDING DESIGN

Transforming mind sets and practices

FORMATIVE CONTEXTS

SERVICE ECOLOGY

Mapping resources and relationships

GIGAMAPPING

CO-CREATION

Building capabilities & empowerment

CRITICAL SYSTEMS H.

INFRASTRUCTURING

Creating platforms for emergence & dialogue

EMERGENCE

DESIGN LED & DESIGN CENTRED

DECENTRALISED & EMERGENT

BLUEPRINT

Planning processes and interdependence

INTERDEPENDENCE

CO-DESIGN

BOUNDED &

SYSTEMS &

PROCESSES

CONVERGENCE

TOWARD

& ORDER

CONTROLLED

Design Tools and Methods for engagement

SOCIAL SYSTEM VARIETY

EMBEDDING DESIGN

Transforming mind sets and practices

FORMATIVE CONTEXTS

SERVICE ECOLOGY

Mapping resources and relationships

GIGAMAPPING

CO-CREATION

Building capabilities & empowerment

CRITICAL SYSTEMS H.

INFRASTRUCTURING

Creating platforms for emergence & dialogue

EMERGENCE

OPEN &
EMERGENCE
SYSTEM &
PROCESSES

TOWARD
DIVERGENCE
& DISORDER

DESIGN LED & DESIGN CENTRED

DECENTRALISED & EMERGENT

BLUEPRINT

Planning processes and interdependence

e relationships Existence of tacit

system perspectives & philosophies

BOUNDED & CONTRO SYSTEMS &

PROCESSES

CO-DESIGN

CO-CREATION

for engagement

EMBEDDING DESIGN

Transforming mind sets and practices

INFRASTRUCTURING

Creating platforms for emergence & dialogue

empowerment

SERVICE ECOLOGY

Mapping resources and

OPEN & ENCE SYSTEM &

PROCESSES



Not *stretching* Service Design but positioning within existing knowledge on e.g. system design

"Systemic design is distinguished from service or experience design in terms of scale, social complexity and integration. Systemic design is concerned with higher order systems that encompass multiple subsystems." (Jones, 2014)



Make tacit understandings of services and systems, explicit and an object of debate (together with theories of change)

"Service systems often are described as existing in the world waiting to be discovered by service researchers. Their reification often brings with it an assumption of a coherent, bounded entity where what is inside and outside the system is unambiguous." (Blomberg & Darrah, forthcoming)



We need to consider not only what designers do and how (methods and approaches), but also what is their role, influence and *position* within the ecology of actors and ongoing processes of change

"recognition of the specificity of location and the generative limits of method, such that a responsible practice is one characterized by humility rather than hubris, aspiring not to massive change or discontinuous innovation but to modest interventions within ongoing, continually shifting and unfolding, landscapes of transformation." (Suchman, 2011: 16)



Provide tools not only to map and visualise complexity and systems as objects of design, but also to enhance *reflexivity* of practitioners

"the need to introduce new skills and tools for reflexive practices within projects that hold transformational aims is evident. This might include ways to consciously track and reflect on processes, conflicts, roles, design decision points, mapping multiple perspectives and exploring individual and collaborative interpretations and evaluations of design situations and outcomes." (Sangiorgi, 2011: 37)



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